

Enjoy the autumn sun and recharge your batteries before winter comes!

SUCCESS FACTORS FOR TARGET VALIDATION AND DRUG DEVELOPMENT - HOW DO I MAKE THE BEST OF MY APPLICATION CANDIDATES?

In the module "economic aspects" of a seminar series organized by TransMIT Gesellschaft für Technologietransfer mbH, Gießen ASPIRAS will introduce tools for market analysis and economic project evaluation.

Furthermore portfolio management and risk analysis will be examined. Experts for this module are Cathrin Pauly, managing director of ASPIRAS and Dr. Peter Meier, who has many years of experience in bringing drugs and medical devices from development to market.

The seminar series "preclinical development" includes five self-contained individually bookable modules for the topic drug development. Participants will receive a practical and up-to-date overview about scientific and regulatory requirements from target validation to drug discovery and suitable drug candidates. In addition to theoretical knowledge, you will gain insight into real projects and the experience of researchers and developers.

More information about the seminar series target validation at http://www.transmit.de/geschaeftsbereiche/transmit-akademie/veranstaltungen-und-kurse/details-zur-veranstaltung/?ID=158 or directly by sending an email to Cathrin Pauly pauly@aspiras.de.

SUPPORT FOR THE PLANNING OF A DISTRIBUTION CENTER EUROPE

We have assisted a German-American company to plan a new European Distribution Center in Germany.

As a favourable location the Berlin-Brandenburg region was chosen. The team then researched regional economic development agencies and their offers.

The current situation in the real estate market in the region was evaluated. ASPIRAS organized a workshop and developed a concept for the presentation of

ASPIRAS organized a workshop and developed a concept for the presentation of the new center together with the customer.

Fully prepared the company now enters into negotiations with economic development agencies, potential investors and real estate agencies.

IT-KNOWHOW FOR THE ASPIRAS-TEAM

Recently computer scientist (FH) Florian Bröder joined the ASPIRAS-Team. He has more than 10 years of experience in IT consulting in small and medium-sized companies as well as globally active firms. Innovative solutions for health and pharma include hardware and software topics, ranging from intensive care projects to pediatrics. He specializes in IT infrastructure, IT security and virtualization.

STRATEGIC ANALYSES

ASPIRAS performs strategic analyses about an area of indication or a business area. We analyze qualitative and quantitative market data, identify trends and show market perspectives. Companies active in each area will be characterized and analyzed. The current state of research will be assessed by compilation of up-to-date research results and in consideration of ongoing clinical studies.

Our staff members inform you about the applicable laws and regulations relevant to the topic.

Arrange a free consultation by sending an email to pauly@aspiras.de.

EVENTS

To keep our know-how up to date and to keep in touch with our clients and business partners we will be present at the following events in the near future:

- Bio-Europe 2014, November 3th 5th in Frankfurt (http://www.ebdgroup.com/bioeurope/index.php)
- Pharmaforum 2014, November 20th in Saarbrücken (http://www.pharmaforum-sw.de/)
- Die Initiale 2014, November 21th 22th in Dortmund (http://www.die-initiale.de/)
- PLCD Herbsttagung 2014, December 4th 5thin Berlin (http://www.plcd.de)

If you wish to participate in one of the events and are interested in a personal meeting please arrange a date by calling +49 (0) 6131-995304 or by sending an email to pauly@aspiras.de.

GOOD TO KNOW NOBEL PRIZE – TODAY AND 30 YEARS AGO

Recently the Nobel Prize winners of 2014 were announced in Sweden. The Nobel Prize in Medicine goes to three neuroscientists who are honored for their discovery of an internal navigation system in the brain. Today we want to remind you of the German Nobel Laureate in Medicine in 1984.

Georges Köhler (* 1946 - † 1995) was awarded the Nobel Prize for his theory of the specificity in development and control of the immune system and the discovery of the principle for production of monoclonal antibodies (together with Kaj Jerne Nils and César Milstein).

Köhler together with Jerne and Milstein developed a method to prepare monoclonal antibodies. In 1975 Köhler and Milstein succeeded in the crucial experiment in Cambridge by fusing white blood cells and tumor cells together. The resulting hybrid cells produced antibodies and divided into genetically identical daughter cells.

Köhler and Milstein published their research results in 1974 and referred to the medical and industrial benefits of their development. Monoclonal antibodies are essential in diagnosis and therapy in current medicine.

From 1984 until his untimely death Köhler led the Max-Planck-Institute for Immunobiology in Frankfurt and worked as a professor at the University of Freiburg.

Since 1998 the German Society of Immunology awards annually the Georges Köhler Prize. (Source Uni Freiburg)

TAKE A BREAK!

Allow yourself a time off and take a creative break. For this purpose we're providing a wise saying which is accompanied by a seasonally adequate photograph and relaxing music.

http://www.aspiras.de/en/seiten/break.html

CHALLENGE ASPIRAS!

Just contact us without obligation and discuss your topics and your list of questions. Based on a sound analysis, ASPIRAS offers you a coarse concept including a cost estimation. After consultation with the client ASPIRAS provides the following services: project target identification, project planning regarding time, capacity, cost and manpower, project implementation and control and project documentation. ASPIRAS provides the project results effectively and in due time.

Please contact <u>Cathrin Pauly</u>.

CANCEL THE NEWSLETTER?

You wish to cancel the order for ASPIRAS-newsletters coming out four times a year? Send an empty mail with the subject "cancel the newsletter" to pauly@aspiras.de. We immediately take you from the recipients list. We would of course appreciate to hear about the reason for the cancellation.

CONTACT & COPYRIGHT

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